

CASE STUDY

# Global Hires Across USA, Bulgaria, UK and Brazil

Prism Digital supported Fastmarkets through a major transformation following PE acquisition and demerger. We built their nearshore IT hub in Sofia and delivered multi-country hires across technology, data and engineering.

CV TO INTERVIEW

80%

TIME TO HIRE

4 Weeks

RETENTION

97%



## 18 MONTH DELIVERY PROJECT

36

TOTAL HIRES

26

PERMANENT

10

CONTRACTORS

## GLOBAL REACH



UK



USA



Bulgaria



Brazil

## TALENT DEPLOYED

Software Engineering

DevOps

SRE

Data

Cloud

Product / Delivery



## TESTIMONIALS



*I cannot speak highly enough about the service we have received from Prism Digital. They have been instrumental in helping us hire key technology members across various levels of seniority, ranging from entry-level positions to managerial roles. Whether it's been for urgent contract hires or strategic permanent placements, they consistently provide high-quality candidates who are a perfect fit for our needs. They've proven to be a trusted partner every step of the way, always acting with the genuine best interests of Fastmarkets in mind. I look forward to continuing our partnership as we grow.*



**Kulwant Bhatia**  
Fastmarkets, Former CTO



*I've had the pleasure of working with Prism for several years. They've become a trusted partner, consistently delivering high-quality hires across the UK, US, Bulgaria and Brazil, often for very niche and industry-specific roles. They integrate smoothly with our internal hiring systems and processes, while still offering valuable consultancy and market insight. Prism takes the time to really understand our business, building relationships that go beyond transactional recruitment. The creative commercial model they offered us has supported a long-term, high-volume hiring partnership. They're professional, personable, and genuinely enjoyable to work with.*



**Gemma Crossley**  
Fastmarkets, Head of Talent