

## CASE STUDY

# Rapid, High Volume Hiring Leading to Successful Exit

Prism supported DXI through an intense, exit-driven growth phase, acting as an extension of the internal team to deliver high-volume hiring across engineering, platform and product.

TOTAL HIRES IN 3 MONTHS **31**

TOTAL HIRES IN 6 MONTHS **61**

### OUTCOME

Acquired by 8x8  
for \$25m



## HOW WE DELIVERED



Dedicated Account Manager supported by Prism's delivery



Weekly onsite interview sessions at DXI's office



Scheduling and ownership of stakeholder diaries



Search and select / headhunting of named candidates

## TALENT DEPLOYED

DevOps

Software Engineering

Data

Ops

Support / Service Desk

Project / Product

## TESTIMONIAL

"Prism was crucial to me during a period of extreme growth at DXI. The hiring phase I went through with Prism was the largest and fastest in my career! They delivered a high volume of top-quality candidates and fast. Prism felt like an extension of our team. They were reliable and overachieved in their delivery. I would highly recommend engaging with Prism."



Giovanni Savastano  
DXI, CTO